STENOGRAPHER, secretarial, expert; high trade work; technical, advertising, news-paper; brokerage dictation; handle corre-pondence; initiative; executive ability. Apt. 18, 60 St. Nicholas av. Cathedral Slow. SWITCHBOARD operator, two years' experi-ence, and clerical work. H. Daly, 1120 ld av. Young lady, French, knowledge of English, expert stenographer, bookkeeper; beautiful expert stenographer, bookkeeper; beauti andwriting. W 179 Herald, Herald sq.

EMPLOYMENT AGENCIES. Situations Wanted-Female.

OUSEKEEPER or caretaker, young wom an with baby; reference, 320 W. 23d.

RRENNAN'S AGENCY, 46 E. 60th (Plana 1217).—Cooks, waitresses, chambermalds. SRENNAN'S waitresses, chart, couples nurses, laundresses, houseworkers, couples and butlers, governesses and day workers.
HOUSEWORKERS, DAYS WORKERS, half time; city, country; references. Carney lime; city, country; references. Carney Agency, Audubon 1956. COOKS, maids, laundresses, day's work, couples, chambermaids, nurses, ELLE Em-ployment Agency, 1044 Lexington av., 74th st.

SITUATIONS WANTED-MALE. ATTORNEY (30) seeks to step out of practice into commercial field; desires position where initiative, executive ability and good legal knowledge essential; will consider Baltimore. D 590 Herald, 250 Bway. AUTOMOBILE mechanic's helper with tools S. Necci. 272 51st st., Brooklyn. S. Nucci. 372 51st st., Brooklyn.

PAKER-Experienced (colored), position country hotel, short distance. Telephone And, 0818 or Baker, 115 W. 142d st.

ECOKKEEPER, middle aged, 20 years' experience, at present employed; steady, relable; salary \$35; will call after 5 P. M. 1908 Herald, Fulton st.

EOOKKEEPER, wide experience, seeks position, with accountants. V 34 Herald, Herald Herald St. 1909 Medical Processing Processing St. 1909 Medical Processing St. 1909 Medical Processing St. 1909 Medical Processing BUTLER-VALET, competent; excellent refer-ences. Butler, care taffor shop, 119 East

28th.
EUTLER, houseman, reliable, Corean; salary \$70; satisfaction assured, Call Gramary \$70; satisfaction as-ercy 5700.

BUTLER or valet, with good experience, wishes position; country or city; give ref-erences. Bello, 1885 Lexington av., city. EUTLER: or cook wants position: colored man. C. L. Englewood, N. J., P. O. BUTLER-VALET, Swedish; useful; excel-lent references. W 182 Herald, Herald sq. lent references. W 182 Herald, Herald sq. CARPENTER, first class, all around, de-sires permanent position on country estate: wife first class seamstress. Address, Y 762 Herald. Horald sq.

CARPENTER wishes position, day, contract.
Barry, 124 Audubon av. Wadsworth 4584.
CASHIER, bookkeeper and accountant desires to make a change; age 40; married; thoroughly competent, with mercantile and manufacturing experience. Address Engreetie, 280 8th av. getic, 230 8th av.

CHAURFEUR, Swede (26), first class mechanic and driver; highest references; city or country. Peterson, 222 East 56th.

CHAUFFEUR, mechanic, with long experience and best references, wishes occupation. L. Stabile, 787 E. 185th.

tion. L. Stabile, 787 E. 185th.
GHAUFFEUR, mechanic, 29, single, wisher
position high class cars: Pierce, Cadillac.
8 years' experience. Ross, 530 West 40th.
CHAUFFEUR or butler (colored) wishes position; private; ten years' experience. Circle 5342. CHAUFFES'R, married, 10 years' shop, driving experience, wishes position. L 1332 Herald, Harlem.

CHAUFFEUR, coachman, competent; useful; anywhere; personal reference. M 1736 Her-ald, Washington Heights. CHAUFFEUR-Wish to secure position for my chauffeur for the summer months. Telephone mornings. Columbus 6062. Davies, CHAUFFEUR-MECHANIC wishes position Pierce, Locomobile, Cadillac; references E., 487 E. 79th.

CHAUFFEUR-MECHANIC, 14 years; ing, oblighn; will so anywhere; referen Dalbo, 444 3d av. Medison Square 6888. CHAUFFEUR-USEFUL — Swedish, sin anything anyudica.

CHAUFFEUR, age 21, three years' experience, wishes position evenings and Sundays. B. L. Singer, 215 E. 117th st., New York. CHAUFFEUR, 25, wishes position, anything, 5 years' experience. Outten, 201 W. 116th. CHAUFFEUR, drive or teach party all day. Fejes, 760 B. 152d. CHAUFFEUR: best references: city, country. Milone, 1533 3d av. Murray Hill 4828.

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Careful criver, neut, sober, respectful, economical; gentleman going abroad would like to place competent chauffeur whom he can highly recommend after two years continuous service. F 927 Herald, Fulton st.

CHAUFFEUR, single, 27, neat, expert me-chanic, exceptionally careful driver, excel-lent for touring, 13 years also pand driving experience; capable mater all experience; capable mater all experiences of Locomobile, Cadillac or any care highest recommendations. W 104 Herald, Herald aq. CHAUFFEUR.

Chauffeur, exceptional mechanic: 11 years continuous driving for private families; highest recommendations; pleasing personality; gentlemanly, trustworthy; city or country; moderate salary. Tel. Watkins 8256.

CHAUFFEUR (39). expert driver and mechanic, 12 years' experience, clean record, desires position with private family; city, country; touring; personal city references. V 28s Herald, Herald aq. CHAUFFEUR, useful, American, single; lawns, furnace; any work; neat, willing; three years' references last employer; mederate wages; city, country. Butler, 29 Park lace, Brocklyn.

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CHAUFIEUR, expert mechanic: Plerce, Simplex, Lecomobile, any car: careful driver: 10 years experience; 28 months reference last position; \$35. Chauffeur, 360 E. 166th, basement. CHAUFFEUR-Putting up car and wish to place my unusually competent colored CHAUFFEUR—Putting up car and wish to place my unusually competent colored chauffeur; exceptional mechanic and very careful, skilful driver. For information apply Alsan Fox, 56 Pine st. Tel. John 567.

30. neat. intelligent: 12 years shop and road; own tools and repairs; best references; private family; go anywhere; vacant. W 583 Herald, Fulton st.

CHAUFFEUR, 38, married; 16 years experience foreign, American cars; careful driver, good mechanic; Al references, honesty, ability. John Hans, 346 W, 45th. Longacre 1598.

CHAUFFEUR, Employer going abroad dealres place intelligent, faithful chauffeur, conversant every type car. Address Chauffeur, 906 Times Building.

CHAUFFEUR, colored, 12, honest, willing, Man, handy, wants house and office cleaning. John H, Patterson, 320 East 18th.

MAN, wishes position at anything. I. Mertz, 450 22d st., West New York, N. J.

MAN, wishes position at anything, anywhere; salary. Steeds, 342 W, 76th st.

MAN, handy, married; Al all aronud mechanic; 30; anything, Monther, 117 E, 88th.

CHAUFFEUR.

Nine years city driving high grade cars; excellent references; steady and trustworthy. W 171 Herald, Herald sq. CHAUFFEUR-MECHANIC — American, single, white, age 35. Syears private; country \$25 and board, city \$35. W 159 Herald, Herald square. MASSEUR, colored, 20 years' experience, de-sires a few more patients; rheumatic, lum-bago (fleense 61789). 345 W. 59th st. MINER, placer, experienced, desires post-tion with mining or oil company. J. F. Wilson, 1023 Arington av., Plaintield, N. J. Wilson, 1023 Arlington av., Plainfield, N. J.
PACKER, weapper and baler wishes steady
position, Fursich, 1882 Putnam av., B'klyn,
PAINTER, kalsominer, experienced; private;
city, country; American, Write Painter,
344 West 18th.
PORTER.—Colored man wishes position; reference, L. Porter, Harlem 8428.
SALESMAN—Manufacturers, will sell your
odd stock, Rehnig, 401 W, 126, Morningside 2492.
SCULPTOR, wood, wants position; 15 years'
experience. De Smet, 116 W, 63d.
ETENOGRAPHER, general office assistant. Jerald square.

HAUFFEUR, 38, German-American, first class mechanic, careful driver, eight years' xperience, two years last position; private, ity or country. Henkel, 509 West first. city or country. Henkel, 569 West Dist.

CHAUFFEUR, single, expert mechanic and
driver; 12 years' experience, Locomobile,
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CHAUFFEUR—(Couple, white); man to
drive car, wife to do general housework.
William Henry, Jr., 120 Court st., Brooklyn,
N. Y.

winiam Henry, Jr., 120 Court st., Brooklyn, N. Y.

CHAUFFEUR wishes to make change; age 36, single; furnish best of references; 16 years' experience; city or country. W 181 Herald, Herald sq.

CHAUFFEUR Wishes to make change; age accurate. Joseph Quinn, 571 Union av., WATCHMAN. Heraid, Heraid ed.

"HAUFFEUR, careful driver; repairs; nine years' experience; four years last position, on Packard and Cadillac; \$30; anywhere. O'Brien, 514 St. Nicholas av., apt. 55.

"HAUFFEUR-MECHANIC, Belgian; speaks French, little English; 16 years' experience; best references; city or country. Frank De Bock, 109 W. 54th st. officeroam, Charles (Charles and Charles a

CHAUFFEUR, colored, best city reference; salary no object. L 1342 Herald, Harlem. THEF, cook; man, colored; good on meats and pastry; city or country, W 176 Herald, Mes, 616 Atlantic av., Brooklyn. HINESE, young man, wishes position, useful butler, doorboy, 169 E. 34th. COMPANION, young man, who travelled in Switzerland, now free; responsible; experi-ence mental, nervous cases; tutoring and commercial work. Write V 7 Herald, Her-ild sq. Science of the second section with a second second

COOK.—Japanese, good cook, butler, wishes position; entire charge bachelor place; best references. Sassa, 100 West 53d. COUPLE, English; chauffeur, mechanic, Packard, Cadillac, also motor boats; wife cook or waitress; small family; country, mountains or seashore. Owen, 244 E. 60th. Plaza 8221.

COUPLE (colored), butler, cook; first class; can drive; city or seashore; competent; references. V 32 Herald, Herald sq. COUPLE, first class, competent, butler, chambermaid, wish positions; furnish ex-cellent references; go anywhere. V 23 Her-ald, Herald sq. ber, 126 West 100th.

CHAUFFEUR. mechanic; 10 years' experience; married; reference; country preferred. H. G. Koenig, 305 W. 149th st.

CHAUFFEUR.MECHANIC, 14 years' experience; married; reference; country preferred. H. G. Koenig, 305 W. 149th st. 200 West 24th st.

200PLE (colored) desire position as chauffeur and cook: first class reference. H.

E Barton, 2159 5th av.

200PLE. cook and outdoor man or house.

et.
DRAFTSMAN, machinery, 20 years' experience; salary no object until worth established. Rhodes, 321 Pacific st., Brooklyn.

ELEVATOR or relief man; reliable, Jergers, and Gall before moon; reliable, Jergers, and Jergers, Jerg

WAITRESS-CHAMBERMAID.
Wanted, two girls: waitress, \$40: chamberriodd-waitress, \$45: room and beard; good
tlos: high class cottage dining room. 168
Park av., Mount Vernon, N. Y.
WAITRESS or chambermaid; temporary pesition. Mrs. Edward Mills, Hewlett, L. I.
Telephone Woodmere 3584.

GUARD, 6 footer: reliable; stands closest investigation. Boessman, 283 Linden st., Rklyn.

HOTEL clerk; best references; experienced. Serfert, 600 W. 115th, agt. 94.

HOUSEMAN, young man, colored, wishes position; can do anything; have first class references. Saiteh, 37 W. 184th.

HOUSEMAN, —Lady wishes place her houseman in country, July 1; five years in my employ. 153 West 75th.

HOUSEMAN,—Lating, useful in every way; gentleman's place. L 1640 Herald. Bklyn.

HOUSEMAN, waiting, useful in every way; gentleman's place. L 1640 Herald. Bklyn.

HRON WORKERS. boller makers: English, Italian, Hungarian, German, Belgian, Rumanian. Lavry, care of Boross, 270 E. 16th.

JANITOR, married, wishes position: do all repairs, cleaning. Woltasek, 540 W. 55th.

JAPANESE, splendid cook, butler, desires position in country; reference. Mays. 47 Prospect place, city, Murray Hill 2958.

JAPANESE, competent butler, valet, would like to secure summer or steady position; references. Tetau, 151 East 27th.

JAPANESE, good plain cook, desires position; references. Tetau, 151 East 27th.

JAPANESE, good plain cook, desires position; country, L 1644 Herald, B'klyp.

JAPANESE, butler, neat, competent, obliganc, well trained, excellent references, 11c, 47 Prospect place. Murray Hill 2958.

JAPANESE, butler, neat, competent, obliganc, well trained, excellent references, 11c, 47 Prospect place. Murray Hill 2958.

JAPANESE woll wants position at general housework mornings and evenings, Mort, 509 W. 78th st.

JAPANESE chef, expect, willing, youth: trained, excellent references. Hans 17 Con-

WOMAN, resourceful, well educated, teaching experience preferred, for permanent position with educational association, cutaide diy: 31,500 first year; merit promptly revaried. Alber Hurd, 522 5th av., room 223.

Wanted-Any woman who can seil se-curities, certainly can sell this invest-ment. Every one uses it every day; all women are familiar with it; big profits for both seller and buybr; in-dustry fully established; four years' success, now doing big business and earning good profits. Call 10 to 12 or 2 to 4, room 1010, 23 West 434 st.

SITUATIONS WANTED-MALE. JAPANESE student wishes summer position, private family, houseman or similar work; prefer mountain, seashore; willing; experienced both inside, outside. Mito, Murray Hill 2905.

JAPANESE butler, valet, eook, could take entire charge of bachelor apartment or small family; neat, thoroughly experienced trustworthy; excellent references. V. K., 241 Lexington av. Murray Hill 2998. Two Small Want Ads in The Herald

JAPANESE cook, first class, cesires position in private family; prefer country; best references. Taro, phone Murray Hill 2958.

JAPANESE valet-cook, experienced, take charge bachelor apartment or small family; best references. Toklo, 168 West 65th.

MACHINIST, instrument maker, all around mechanic, 12 years' experience mechanical electrical devices, models, seeks position. W 177 Herald, Harald square.

MAN, useful, watchman; excellent references methanical electrical devices, models, seeks position.

MAN, useful, watchman; excellent refer-ences; any place in mountains; willing to work for room and beard and small wages. 1240 Herald, Harlem.

Bronx.

WATCHMAN, 10 years' experience; thoroughly reliable and trustworthy; best reference. George Young, 205 E. 95th st.

YOUNG MAN. EXPERIENCED CLOTHING AND GENTS' FUR-NISHINGS, 13 YEARS IN THIS LINE OF DUSINESS, WOULD LIKE A PO-SITION WITH SOME DEPT. OR GENTS' FURNISHING STORE. LES-TEP P. O'NEILL, 111 BAYARD ST., NEW BRUNSWICK, N. J.

YOUNG man, 32, wishes position at any-thing. C. Fuld, 1600 3d av.

EMPLOYMENT AGENCIES.

Situations Wanted-Male.

JAPANESE Select Employment Agency (Bryant 7931), bet. 45th-46th sts., 804 5th av.—All kinds of domestic help.

JAPANESE Domestic Employment Agency Select help, 187 Lexington av. 9358 Mad 80

HELP WANTED-FEMALE.

CARETAKER for summer for private house Apply before noon, 148 West 77th.

Apply before Boon, 1-a West West CHAMBERNAID, French, speaking no English preferred; must be willing, careful and obliging. Apply mornings, between 8:30 and 10:30, 13 West 74th st.

M. C. Pinkham.

HOUSEWORKER, general, middle aged, competent; sleep in. 1050 E. 174th. Intervals 2468.

HOUSEWORKER, general, reliable woman, in doctor's heuse for summer; family away. Call before noon, 148 West 77th.

HOUSEWORKER, general. Call for particulars, 2 Union av., Jamaica. Phone Jamaica 4764-W.

TRY WHITE SPACE TOP, ROTTOM AND SIDES OF YOUR AD. SEE THE DIF-FERENCE IT MAKES IN THIS AD.

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Your wants can be most quickly realized through the use of Herald Want Ads.

> 2052 65th Street Brooklyn, N. Y., June 14th, 1921.

The New York Herald:

This letter is to tell you of my appreciation for the service The New York Herald extended to help sell my car. Having advartised in two other papers, I had no results. After two days in the Auto Exchange section of The Herald, I sold my car at a good price.

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Washington Heights, 585 W. 181st St.
Harlem, 205 West 125th St.
16th St. and 7th Ave. Tel. Chelsea 4000.

Or leave your ad with any of our 600 agents throughout the city.

THE NEW YORK HERALD **Telephone CHELSEA 4000**

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EARN \$25-\$150 weekly, only through Prof. Rohier's Reliable Hairdress, Manieure, Seauty School, \$5 up; earn while learn; in-restigate. 119 West 42d st, Brooklyn branch 5 4th av. THE Caledonian Hospital offers a nine months' course in nursing to young women between the age of 20 and 35 years. For particulars apply Superintendent, 53 Wood-utf av., Bislyn.

EMPLOYMENT AGENCIES. Domestic Help Wanted.

AT MISS HOFMAYER'S AGENCY.

10 East 42d st., third floor.

Cooks, laundress-chambermaid, chamber-maids, waitresses, children's nurses, Swedish cooks, useful couples.

AT MRS. THEO. MALMBERG'S

SWEDISH AGENCY (ESTABLISHED 1851),

1048 LEXINGTON AV. (75TH).

Cooks, waitresses, chambermaids, nurses, houseworkers, couples.

ARE you acquainted with the ELLE Agency?

If not, do so. Positions, city, count y; registration gratis. 1044 Lexington av. (74th st.).

COOKS, maids, chambermaids, taundresses, day's work, couples; registration gratis. Elle Employment Agency, 1044 Lexington av. (74th st.). COOK, lunchroom, \$30 weekly; 6 to 3; pastry cook, plain. Elle Agency, 1044 Lexington av. (74th st.). NURSES, governosses (French), cooks, laun-dresses and waitresses. Brennan's, 46

COOK, Protestant, country, wages \$90. Brennan's Agency, 46 E. 60th. AGENTS WANTED.

YOUNG man now employed by the General Electric Company desires to affiliate with smaller company; had five years office ac-counting and four as factory foreman. Y 783 Heraid, Herald sq. YOUNG man, Italian, very handy, reliable, wishes position as machinist's helper, or make himself generally useful at anything. W 180 Herald, Herald sq. Male. AGENTS.—100 agents wanted, \$100 a week or more for live wires; wonderfully at-tractive Dempsey-Carpentier souvenir; quick-est, easiest seiling proposition of the day; everybody wants one; quick action necessary. Call to-day, William L. Mann, room 1110, 130 West 46th. V 28 Herald, Herald sq.

YOUNG man (24), ambitious, experienced
shipping, desires position at anything; best
references. W 164 Herald, Herald square.

YOUNG man, 25, wishes work at anything,
Robert Burton, 66 Garfield place, Brock-YOUNG man desires position, general of-fice work, efficient, L 1343 Herald, Harlem.

AGEN'S wanted for "Solloff" dry cleaner and craser of quality, shoes, gloves, win-low shades, belts, drawings. Apply by let-er, Y 757 Herald, 16th st. FHE Rumbakes Machant. ter. 7 707 Herald, 16th st.

THE Rumbaken Magneto Co., Ltd., of Manchester, England, are desirous of appointing a sole concessionnaire for their Ford funition specialities. Please give fullest particulars of present business, branches, territory covered and qualifications. Replies to Box 55, care of W. A. Shepherd's Advg. Agency, 18 Tib Lane, Cross st., Manchester, England.

HELP WANTED-MALE

A BRIGHT, ENERGETIC MAN. WHO CAN HUSTLE AND EARN \$5,000 TO \$10,000 PER YEAR, ON A COMMISSION BASIS, BY SELLING DIRECT TO THE PEOPLE THE SECURITES OF A WELL KNOWN CHAIN OF RESTAURANTS, ESTABLISHED 1001, NOW DOING A BUSINESS OF \$1,500,000 A TEAR APPLY 10 A, M, OR 2 F, M, SUITE 722, 163 BROADWAY.

E. Farton, 2150 5th av.

COUPLE, cook and outdoor man or houseman, seek positions. Call Dederian, 200

E. 118th.

COUPLE. French; wife as chambermaid,
husband as useful man, 246 W. 31st.

CUTTER, designer and practical tailor, is
open for a position. F 922 Herald, Fulton st.

ERAFTSMAN, machinery, 20 years' experience; salary no object until worth established. Rhodes, 221 Pacific et., Brocking.

Station, N. Y. C.

BUTCHERS WANTED.
HAM BONERS.
BEEF BONERS.
SAUSAGE MAKERS.
PORK BUTCHERS.
PORK STORE TENDERS.
DELICATESSEN CLERKS.
EXPERIENCED MEN ONLY NEED APPLY.
OFEN SHOP CONDITIONS.
UNION SCALE OF WAGES.
S HOUR DAY.
OTTO STARH., INC.,
170 EAST 12TH ST.

CABINET maker and finisher on furniture.

Wanted, man. 25 to 45, with energy, ambition and honest belief in his own ability, for vacancy in our sajes force; fair education and some knowledge of business, with capacity for learning quickly and taking hold in earnest compensation just as big as a man can show he is worth, and rapid betterment for man with right stuff. Call, not before 10 A. M. 605 Terminal Building, 50 Court st., Brooklyn.

MAN

wanted for vacant place in our sales de-partment, man 30 to 40, who believes in his own ability to succeed when the right opportunity offers; average education and business sense all we demand, but must be earnest, sincere and ready to work hard with us for the large returns and rapid advancement that are assured. Call after 10 A. M., suite 1010, 25 West 456 at.

wanted; we have opening in our sales de-partment for a live, energetic, ambi-tious man, 30 to 40 years, who wants to better himself and got all he is worth; permanent and profitable place for right man and quick rise to author-tiy and increased profit if he dis-mays capacity therefor. Apply between 10 and 4, at \$29 Singer Building.

HELP WANTED-MALE.

MAN for cleaning, high class establishm at night; hours 6:30 P. M. to 7:30 A at night; hours 6:30 P. M. to 7:3 must have first class reference wages. T 232 Herald, Herald sq. AN, summer position at summer resort; ollege student or teacher; exceptional siness training; \$210 for 60 days. Write y, E. D., Box 29, 125 East 34th. MAN or boy to receive telephone orders and to do simple office work. Dugan Bros., 287 Broadway, Brooklyn.

MEN BETWEEN THE AGES OF 25 AND 40.

AN OPPORTUNITY FOR PIPTY RETURNED SOLDIERS.

MEN WHO FOUGHT IN THE SALESMEN BY THE L. R. STEEL SERVICE CORPORATION: EXPERI-YOU FREE TRAINING AND PLACE YOU IN A POSITION WHEREBY HUNDRED DOLLARS AND MORE A WEEK. YOU CANNOT AFFORD PLY AT ROOM \$12 KNICKER-B'WAY, N. Y. C., 3 P. M., ALL

MEN, able, aggressive men, with salesmanship experience, wanted by a bond and mortgage corporation providing a unique plan for financing homes on the deferred or partial payment plan. Extensive cooperation will be extended and substantial and thoroughly practical ideas are embodied in this company's plan; only men of neat appearance and good address will be given consideration; position will be permanent and insure a substantial income of \$5,000 a year or better, on commission basis, to acceptable applicants. Call 10:30 A. M., Jefferson Bond and Mortgage Co., Marbridge Eidg., 47 West 34th st.

MEN, would you like to hold one of the best paying positions in New York? We want ten men-no more than ten-men who know that if given a real chance they will make good. The ten men forutnate enough to be selected as measuring up to our standards will be given an opportunity second to none. Co-operation of an enviable character and association with men who have been and are successes is assured. After 10 o'clock any day this week we will meet applicants. Suits 1319, Flatiron Building.

MEN-I AM LOOKING for a particu-lar type of man who is inherantly honest, who can faithfully represent an organization of national reputation and record, regardless of your present occupation; you may be that particu-lar man whom I can place in a posi-tion to earn not less than \$7.500 per year. Apply in person to Mr. Cairns, 200 Broadway, N. Y. C., suite 1708, between 9 and 12 A. M.

I have an opening for a man over 25, with ability, energy and ambition; one who aspires to better his condition in life and is willing to work hard and follow instructions; must qualify as to ability and character. Call after 10 A. M., room 1018, Knickerbocker Building, Broadway, at 42d st. call after 10 A. M., room 1018, kniekerbocker Building, Broadway, at 42d st.

SALESMAN—We have an opening in our sales department for an energetic man of good character to sell electrical appliances direct to the consumer: if you have a car and can furnish bond, we want you; salary and commission if you qualify. Call room 4, 2010 Broadway. Mr. McDevitt.

SALESMEN (3), WITH BUSINESS EXPERIENCE, OVER 50 VEARS OF AGE, FOR NEW YORK COMMERCIAL BANKING HOUSE; \$1,500 TO \$10,000 VEARLY, ON COMMISSION BASIS: STEADY POSITIONS, APPLY SALESMANAGER, SUITE 604, 233 BROADWAY.

SALES MANAGER—High grade man, experienced in handling new stock issues, to act as sales manager for a large chain store proposition; only men with a proven record med apply. Write Mr. Gibbs, 71 Mgin 81, 82 pringifield, Mass.

EALESMEN and collectors, sgc 25 and over: unlimited opportunity for workers by large corporation. Raom 1702, 217 Broadway.

SALESMEN, ever men to sell Demography SALESMEN, ever men to sell Demography Washington st., Hoboken, N. J.

SALESMEN—Fascinating new invention, \$4.

HELP WANTED-MALE.

SALESMEN. Experience Not Essential.

HELP WANTED-MALE.

JAMES W. ELLIOTT, head of the Busmess Builders, promoted, at our weekly meeting. Thursday, June 16 (before an audience of 1,500 people, our seiling organizations and the ladies of their families), FIVE MORE men from the ranks of our sales forces. This makes the total now 89 men who have been promoted within the last year, to positions paying ithin the last year to positions paying \$5,200 to \$15,000 a year. Yes, we definitely name those figures

Earn While You Learn.

knowing that MONEY is the measure of success, and in justice to our men we see to it that they are rewarded according

YOU CAN'T SWIM WITHOUT GOING INTO THE WATER.

It is our idea that you CANNOT DO BUSINESS WITHOUT GOING INTO BUSINESS. We maintain that the sooner and the deeper you are plunged into business the bigger and quicker your

We ask you to come and listen to the WHOLE STORY of the Business Build-ers, which we shall present to you. Then you can judge for YOURSELF. And it doesn't matter whether you have ever sold anything before or not. As a matter of fact, 90% of our most successful men had never sold anything before

We will explain to you thoroughly "Men and Money," as we consider those two factors in the Business Builders. Second, "The Efficiency of the Business Builders' Plan in American Industry." Third, "James W. Elliott and His Un-usual Ability to Develop Executives" ca-pable of earning from \$5,200 to \$15,000 s year. Fourth, a definite statement the "Financial Compensation That You Can Receive Immediately" upon your connection with the Business Euilders. Fifth, the "Ideals and Principles of James W. Elliott's Business Bullders."

We consider it necessary that you know the Whole Story of the Business Builders and should judge for yourself. These talks are given by the various Department Heads of our organization. Immediately upon getting the STORY of our operations you are assigned to a DEFoperations you are assigned to a INITE job with us and your carnings can start IMMEDIATELY.

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